

Greater Noida Industrial Development Authority

Procurement, Installation, Operation & Maintenance (for a license period of 5 years) of Outdoor LED Screens at six locations in Greater Noida.

This is in reference to "Procurement, Installation, Operation & Maintenance (for a license period of 5 years) of Outdoor LED Screens at six locations in Greater Noida." published by Greater Noida Industrial Development Authority, may be read with following modifications:

Sr. No.	Clause in RFP	Corrigendum/ Addendum
1	Proposal Due Date (PDD)/ Bid End Date: 22.08.2022 at 5:00 pm Opening of Technical Bids 23.08.2022 at 11:00 am	Proposal Due Date (PDD)/ Bid End Date: 05.09.2022 at 5:00 pm Opening of Technical Bids 07.09.2022 at 11:00 am
2	The Tenderer/ consortium shall have in last seven years' experience in undertaking at least two similar works of construction, development and operation and maintenance of Outdoor LED Screen on BOT basis with govt agency in India.	The Tenderer/ consortium shall have in last seven years' experience in undertaking at least two similar works of construction, development and operation and maintenance of Outdoor LED Screen with any govt/ semi govt./ private agencies in India.
3	LED Screen Specifications	The proposed outdoor LED Display should have BIS Certification
4	BOQ Item no. 4, No. of bus stops	BOQ Item no. 4, Approximate cumulative area of all six Outdoor LED Displays
5	BOQ Item no. 13 License Fee per bus stop per month BASIC RATE in Figures to be entered by the Bidder	BOQ Item no. 13, License Fee per sq.ft. per month
6	Tenderer/ all the consortium members should not have any pending litigation & non-performing contracts during last 5 years	Tenderer/ all the consortium members should not have any Defaulter & non-performing contracts during last 5 years

PRE-BID POINTS

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#	Reference Clause	Clause in the RFP	Queries / Points of Clarifications	GNIDA's Response
1	Data sheet	Procurement, installation, and commissioning timeline: 3 months (from the signing of contract) Maintenance Period (post-construction): 5 years	The time frame allowed to procure and install the LED boards as 3 months is too less, it should be a minimum 9 months looking at all the practical purposes, including the import time etc.	Tender conditions prevail
2	Project details	License period - 5 Years (post installation and commissioning)	The duration of 5 years for the concession is not practical, it should be a minimum 10 to 15 years.	Tender conditions prevail
3	Clause 4: Eligibility and Evaluation criteria	The License fee quoted shall be the License fee for Year 1 which shall be subsequently for each consecutive year is subject to an escalation of 10% (ten percent).	The YOY increase in the licence fee @10% is far higher, it should be applicable after every 3 years or 3 % YOY.	Tender conditions prevail
4	Clause 4: Eligibility and Evaluation criteria	The License Fee shall be subject to a Minimum Reserve Price. A minimum Reserve Price of INR 213/ sq.ft./ month shall be the upset value of Annual License Fee, which the tenderer shall take into consideration while submitting their Financial Bid.	Looking at the huge investments in the technology the licence fee should be 1000/- a square meter presuming the commercial value of the advertising in Greater Noida.	Tender conditions prevail
5	Project details	Dimensions of the Outdoor LED Screen : 3.5 to 4.0 m length x 1.8 to 2.5 m height	The size recommended is too less, the minimum size of the LED screen should be 18 to 25 sqm for a better visibility of information.	Tender conditions prevail
6	Data sheet	Schedule of Bidding Process	The answer date is too tight to cope with, and for more experienced companies it should be extended by at least 4 to 6 weeks.	Please refer Corrigendum 1
7	Eligibility Criteria, point no. 2	Eligibility Criteria	Participation criteria is restricting the best companies that are in the field of LED screen and Digital signages to participate. It's an emerging technology and should be allowed to the companies that are working across the country for major corporates, not necessarily the have done BOT/Govt installations in the past.	Please refer Corrigendum 1
8	NA	NA	The criteria should be relaxed as the company should be 3 years in the digital signages business, should have installed and maintained 10 LED across the major markets in the country during any of the last 2 years. MSME registered companies should be given preference. And the companies should be having positive net worth for the last 2 years.	Tender conditions prevail
9	NA	NA	The companies who have proper structure/casing designed should be given preference as it will contribute to the overall aesthetics of the city.	Tender conditions prevail
10	NA	NA	There should be exclusivity in the city, as in case some additional screens are to be installed in future, there should not be additional tender for that. As complete exclusivity will bring sustainability.	Tender conditions prevail

11	Project details	Dimensions of the Outdoor LED Screen : 3.5 to 4.0 m length x 1.8 to 2.5 m height	Screen Size – Screen size should be resized to 20 ft. length X 10 ft. height (Smaller size are not commercially viable)	Tender conditions prevail
12	Eligibility Criteria, point no. 2	Eligibility Criteria	Experience - The experience should not be limited to LED Screen on BOT Basis but it should include the experience in corporate and government screen installation.	Please refer Corrigendum 1
13	Clause 5.10	LED Screen Specifications :-	LED Screen Certification – The LED Screen should be BIS Certified.	Please refer Corrigendum 1
14	Project details	License period - 5 Years (post installation and commissioning)	Duration: License period of 5 years for this project, which requires investment in terms of manpower, maintenance and operations is less. To ensure the best industry practice and to have a feasible project the duration of same shall be increased to 15-20 years.	Tender conditions prevail
15	NA	NA	Exclusivity: Non-exclusive environment will result in competition leading to price war, higher discounts offered, thus is a value destructive. Hence, Exclusivity to the bidder shall be provided and any future addition of the LEDs shall be under the purview of the successful bidder to have uniformity and sustainability of the project.	Tender conditions prevail
16	Project details	Dimensions of the Outdoor LED Screen : 3.5 to 4.0 m length x 1.8 to 2.5 m height	Sizes: The LED sizes provided are very small for this format, hence we suggest that sizes shall be 20-25 sq. mtr.	Tender conditions prevail
17	Data sheet	Procurement, installation, and commissioning timeline: 3 months (from the signing of contract) Maintenance Period (post-construction): 5 years	Installation Time: 3 months of time for installation is very less and it should be 9-12 months	Tender conditions prevail
18	Clause 4: Eligibility and Evaluation criteria	The Tenderer/ consortium shall have in last seven years' experience in undertaking at least two similar works of construction, development and operation and maintenance of Outdoor LED Screen on BOT basis with govt agency in India.	Award Criteria: Eligibility of bidders with experience of projects on BOT basis only should be changed, hence company with the similar experience of digital/LED screens installation and maintenance shall also be considered.	Please refer Corrigendum 1
19	Clause 4: Eligibility and Evaluation criteria	The License Fee shall be subject to a Minimum Reserve Price. A minimum Reserve Price of INR 213/ sq.ft./ month shall be the upset value of Annual License Fee, which the tenderer shall take into consideration while submitting their Financial Bid.	Minimum Reserve Price: MRP of INR 213 per sq. ft is very high, it should be INR 100 per sq. ft. due to huge investment requirement.	Tender conditions prevail